

MARCH: DORAL SUPERMARKET CARTON ONSERT PROMOTION #700028									
ONSETS (#520922) WILL BE SHIPPED TO RETAIL REPS 2/24/97.									
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SR	TERR	RR	TERR	SIS	ACCOUNT NAME	ADDRESS	CITY	STATE	CHAIN ID
162208	162220	649629	WEGMANS #77		RT 309		WILKES BARRE	PA	1138 00 00
162208	162220	502673	INSALACO #326		COUNTRY CLUB SHOPPING		DALLAS	PA	3080 00 00
162208	162220	666620	INSALACO #318		400 S MAIN ST		WILKES BARRE	PA	3080 00 00
162208	162220	666621	INSALACO #310		MIDWAY SHOPPING CNTR		WYOMING	PA	3080 00 00
162208	162220	672677	INSALACO #330		BACK MT SHOPPING CNTR		SHAVERTOWN	PA	3080 00 00
162208	162220	777289	INSALACO #358		424 STANTON ST		WILKES BARRE	PA	3080 00 00
162208	162220	777525	INSALACO #361		NARROWS S C		EDWARDSVILLE	PA	3080 00 00
162220 Count									
162209	162221	627063	INSALACO #365		ROUTE 611		TANNERSVILLE	PA	3080 00 00
162221 Count									
162208	162222	185629	INSALACO #317		431 LAWRENCE ST		OLD FORGE	PA	3080 00 00
162208	162222	185638	INSALACO #328		801 WYOMING AVE		WEST PITTSSTON	PA	3080 00 00
162208	162222	708572	INSALACO #314		2000 N TOWNSHIP BLVD		PITTSSTON	PA	3080 00 00
162209	162222	558081	INSALACO #324		1600 NAY AUG AVE		SCRANTON	PA	3080 00 00
162209	162222	667068	INSALACO #350		1003 S WASHINGTON AVE		SCRANTON	PA	3080 00 00
162222 Count									
162209	162223	649628	WEGMANS #76		1315 SCRANTON CARBONDA		SCRANTON	PA	1138 00 00
162204	162223	667067	INSALACO #384		MAIN & CHURCH STS		MONTROSE	PA	3080 00 00
162204	162223	672781	INSALACO #382		ROUTE 110		HALLSTEAD	PA	3080 00 00
162209	162223	185624	INSALACO #316		100 LACKAWANNA AVE		CLARKS SUMMIT	PA	3080 00 00
162209	162223	367932	INSALACO #315		1427 MAIN ST		PECKVILLE	PA	3080 00 00
162209	162223	666609	INSALACO #352		BROOKLYN ST		CARBONDALE	PA	3080 00 00
162223 Count									
162204	162224	658113	INSALACO #368		RT 6 W TIOGA ST		TUNKHANNOCK	PA	3080 00 00
162208	162224	672782	INSALACO #386		W BERWICK & S POPLAR ST		BERWICK	PA	3080 00 00
162224 Count									
162209	162225	336527	INSALACO #364		ROUTE 940, MT POCONO PL		MOUNT POCONO	PA	3080 00 00
162209	162225	649923	INSALACO #366		ROUTE 209		E STROUDSBURG	PA	3080 00 00
162209	162225	694130	INSALACO #367		ROUTE 6 MALL		HONESDALE	PA	3080 00 00
162225 Count									
162204	162226	346214	WEGMANS #73		700 HARRY L DR		JOHNSON CITY	NY	1138 00 00
162226 Count									
162203	162228	515558	P & C FOOD MKT #85		LAKE HILLS PLAZA		HORSEHEADS	NY	0939 00 00

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SR	TR	ERR	SR	ERR	SIS	ACC	CH
NAME	ADDRESS	CITY	STATE	CHAIN ID			
162203	162228	764219	P & C FOOD MKT #116	RIVERSIDE PLAZA	CORNING	NY	0939 00 00
162204	162228	269945	P & C FOOD MKT #195	400 N ELMIRA ST	SAYRE	PA	0939 00 00
162204	162228	674719	P & C FOOD MKT #139	448 N KEYSTONE AVE	SAYRE	PA	0939 00 00
162203	162228	033572	WEGMANS #51	1 BRIDGE ST	CORNING	NY	1138 00 00
162203	162228	705591	WEGMANS #70	1100 CLEMENS CENTER PK	ELMIRA	NY	1138 00 00
162203	162228	611319	TOPS MARKET #542	830 CONSUMER SQ PLAZA (ELMIRA	NY	4027 02 00
162203	162228	730956	TOPS MARKETS #551	299 S MAIN ST	ELMIRA	NY	4027 02 00
162203	162228	764101	TOPS MARKET #550	801 LAKE ST	ELMIRA	NY	4027 02 00
162204	162228	709272	TOPS #650	1006 N ELMIRA ST	SAYRE	PA	4027 02 00
162228 Count							10
162202	162230	213541	P & C FOOD MKT #121	8417 OSWEGO RD	BALDWINVILLE	NY	0939 00 00
162205	162230	172518	P & C FOOD MKT #77	CAMILLUS PLAZA	CAMILLUS	NY	0939 00 00
162205	162230	172527	P & C FOOD MKT #100	2120 W GENESEE ST	SYRACUSE	NY	0939 00 00
162205	162230	632818	P & C FOOD MKT #21	4141 S SALINA ST	SYRACUSE	NY	0939 00 00
162205	162230	662962	P & C FOOD MKT #130	3577 W GENESEE ST	SYRACUSE	NY	0939 00 00
162202	162230	172462	WEGMANS #27	7518 OSWEGO RD	LIVERPOOL	NY	1138 00 00
162205	162230	172546	WEGMANS #31	4722 ONONDAGA BLVD	SYRACUSE	NY	1138 00 00
162205	162230	762901	WEGMANS #39	3500 W GENESEE ST	SYRACUSE	NY	1138 00 00
162230 Count							8
162203	162231	171286	P & C FOOD MKT #95	160 CLINTON ST	CORTLAND	NY	0939 00 00
162203	162231	269445	P & C FOOD MKT #76	MAIN STREET	TRUMANSBURG	NY	0939 00 00
162203	162231	269514	P & C FOOD MKT #119	HANCOCK STREET	ITHACA	NY	0939 00 00
162203	162231	269523	P & C FOOD MKT #107	JUDD FALLS RD	ITHACA	NY	0939 00 00
162203	162231	349557	P & C FOOD MKT #123	CAYUGA MALL	ITHACA	NY	0939 00 00
162203	162231	351042	P & C FOOD MKT #124	184 HOMER AVE	CORTLAND	NY	0939 00 00
162204	162231	269426	P & C FOOD MKT #89	RT 17C	OWEGO	NY	0939 00 00
162203	162231	551662	WEGMANS #72	600 S MEADOW ST	ITHACA	NY	1138 00 00
162203	162231	688864	TOPS MARKET #517	3918 STATE ROUTE 281	CORTLAND	NY	4027 02 00
162203	162231	763340	TOPS MARKET #521	614 S MEADOW ST	ITHACA	NY	4027 02 00
162231 Count							10

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162202	162232	172538	P & C FOOD MKT #106	2 RIVER ST	BALDWINVILLE	NY	0939 00 00		
162605	162232	172498	P & C FOOD MKT #185	146 GRANT AVE	AUBURN	NY	0939 00 00		
162605	162232	172510	P & C FOOD MKT #114	48 FENNEL ST	SKANEATELES	NY	0939 00 00		
162605	162232	268521	P & C FOOD MKT #74	COLUMBIA STREET	CLYDE	NY	0939 00 00		
162605	162232	383767	P & C FOOD MKT #172	GENESEE & COLUMBUS	AUBURN	NY	0939 00 00		
162605	162232	763369	P & C FOOD MKT #47	KINGDOM PLAZA	SENECA FALLS	NY	0939 00 00		
162605	162232	021770	WEGMANS #38	42 GENESEE LOOP	AUBURN	NY	1138 00 00		
162605	162232	465313	WEGMANS #74	300 HAMILTON ST	GENEVA	NY	1138 00 00		
162605	162232	172487	TOPS MARKET #504	352 W GENESEE ST	AUBURN	NY	4027 02 00		
162605	162232	268963	TOPS MARKET #430	RT 5 & 20 PYRAMID MALL	GENEVA	NY	4027 02 00		
162232 Count									10
162203	162233	177372	P & C FOOD MKT #173	76 CHESTNUT ST	ONEONTA	NY	0939 00 00		
162233 Count									1
162206	162234	171843	P & C FOOD MKT #108	573 E MAIN ST	LITTLE FALLS	NY	0939 00 00		
162206	162234	608174	P & C FOOD MKT #38	5 COMMONS DR	COOPERSTOWN	NY	0939 00 00		
162303	162234	177231	P & C FOOD MKT #317	370 COMRIE AVENUE	JOHNSTOWN	NY	0939 00 00		
162303	162234	763004	P & C FOOD MKT #309	ARTERIAL PLAZA	GLOVERSVILLE	NY	0939 00 00		
162305	162234	066580	P & C FOOD MKT #36	ROUTE 7	COBLESKILL	NY	0939 00 00		
162234 Count									5
162206	162235	061076	P & C FOOD MKT #58	4535 COMMERCIAL DR	NEW HARTFORD	NY	0939 00 00		
162206	162235	171855	P & C FOOD MKT #197	715 MIDDLEVIEW ROAD	HERKIMER	NY	0939 00 00		
162235 Count									2
162202	162236	172357	P & C FOOD MKT #127	HARDEN BLVD	CAMDEN	NY	0939 00 00		
162206	162236	172346	P & C FOOD MKT #56	TURIN ROAD	ROME	NY	0939 00 00		
162206	162236	172367	P & C FOOD MKT #103	CHITTENANGO PLAZA	CHITTENANGO	NY	0939 00 00		
162206	162236	172378	P & C FOOD MKT #57	ONEIDA PLAZA	ONEIDA	NY	0939 00 00		
162206	162236	172386	P & C FOOD MKT #70	ROUTE 5	SHERRILL	NY	0939 00 00		
162206	162236	664274	P & C FOOD MKT #68	ROUTE 5 & OXBOW RD	CANASTOTA	NY	0939 00 00		
162206	162236	763170	P & C FOOD MKT #83	FREEDOM PLAZA	ROME	NY	0939 00 00		
162206	162236	762031	WEGMANS #37	4438 JAMES ST	EAST SYRACUSE	NY	1138 00 00		
162206	162236	762980	TOPS MARKET #532	142 GENESEE ST	ONEIDA	NY	4027 02 00		
162236 Count									9
162205	162237	171668	P & C FOOD MKT #20	3498 BURNET AVE	SYRACUSE	NY	0939 00 00		

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162205	162237	911110	P & C FOOD MKT #66		TOWN & COUNTRY PLAZA	CAZENOVIA	NY	0939 00 00	
162206	162237	171687	P & C FOOD MKT #117		WEST SENECA TURNPIKE	MANLIUS	NY	0939 00 00	
162206	162237	171698	P & C FOOD MKT #79		4410 E GENESEE ST	SYRACUSE	NY	0939 00 00	
162202	162237	762044	WEGMANS #34		4979 W TAFT RD	LIVERPOOL	NY	1138 00 00	
162205	162237	171651	WEGMANS #29		700 POND & 1ST NORTH	SYRACUSE	NY	1138 00 00	
162206	162237	762622	WEGMANS #28		6791 E GENESEE ST	FAYETTEVILLE	NY	1138 00 00	
162237 Count									7
162202	162238	172442	P & C FOOD MKT #102		PORT & JEFFERSON STS	PULASKI	NY	0939 00 00	
162202	162238	517258	P & C FOOD MKT #25		5870 E CIRCLE DR	CLAY	NY	0939 00 00	
162202	162238	653522	P & C FOOD MKT #40		2078 STATE ROUTE 481	FULTON	NY	0939 00 00	
162202	162238	662862	P & C FOOD MKT #93		P & C SHOPPING CENTER	OSWEGO	NY	0939 00 00	
162202	162238	662961	P & C FOOD MKT #140		3803 BREWERTON RD	NORTH SYRACUSE	NY	0939 00 00	
162202	162238	262825	WEGMANS #35		RT.31 GREAT NORTHERN	LIVERPOOL	NY	1138 00 00	
162202	162238	172448	TOPS MARKET #508		12 W 1ST ST S	FULTON	NY	4027 02 00	
162202	162238	936458	TOPS MARKET #509		ROUTE 104 EAST, AMES PLZ	OSWEGO	NY	4027 02 00	
162238 Count									8
162201	162239	172588	P & C FOOD MKT #50		SEAWAY PLAZA	OGDENSBURG	NY	0939 00 00	
162201	162239	172602	P & C FOOD MKT #125		POTSDAM PLAZA	POTSDAM	NY	0939 00 00	
162201	162239	172628	P & C FOOD MKT #60		371 E MAIN ST	GOVERNEUR	NY	0939 00 00	
162201	162239	468064	P & C FOOD MKT #90		JUNCTION RT.11 & 310	CANTON	NY	0939 00 00	
162201	162239	669467	P & C FOOD MKT #188		HARTE HAVEN SHOP PLAZA	MASSENA	NY	0939 00 00	
162202	162239	171482	P & C FOOD MKT #152		1222 ARSENAL ST	WATERTOWN	NY	0939 00 00	
162202	162239	171506	P & C FOOD MKT #105		HIGH & BROAD STS	CARTHAGE	NY	0939 00 00	
162202	162239	172354	P & C FOOD MKT #109		LOWVILLE PLAZA	LOWVILLE	NY	0939 00 00	
162202	162239	292054	P & C FOOD MKT #54		SEAWAY PLAZA	WATERTOWN	NY	0939 00 00	
162239 Count									9

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162604	162620	073365	WEGMANS #19		2200 RIDGE RD E	ROCHESTER	NY	1138 00 00	
162604	162620	268470	WEGMANS #63		2155 PENFIELD RD	PENFIELD	NY	1138 00 00	
162604	162620	268567	WEGMANS #23		3195 MONROE AVENUE	ROCHESTER	NY	1138 00 00	
162604	162620	363922	WEGMANS #66		900 HOLT RD	WEBSTER	NY	1138 00 00	
162604	162620	421371	WEGMANS #67		525 TITUS AVE	ROCHESTER	NY	1138 00 00	
162604	162620	597515	WEGMANS #3		1950 EMPIRE BLVD	WEBSTER	NY	1138 00 00	
162604	162620	764121	WEGMANS #18		1750 EAST AVE	ROCHESTER	NY	1138 00 00	
162605	162620	268480	WEGMANS #24		6600 PITTS./PAL. RD.	FAIRPORT	NY	1138 00 00	
162604	162620	322467	TOPS MARKET #414		1845 EMPIRE BLVD	WEBSTER	NY	4027 02 00	
162604	162620	632563	TOPS MARKET #417		1601 PENFIELD ROAD	ROCHESTER	NY	4027 02 00	
162604	162620	709268	TOPS #419		6720 PITTSFORD PALMYRA	FAIRPORT	NY	4027 02 00	
162604	162620	763539	TOPS MARKET #409		1455 RIDGE RD E	ROCHESTER	NY	4027 02 00	
162604	162620	763746	TOPS MARKET #410		175 WINTON RD N	ROCHESTER	NY	4027 02 00	
162605	162620	729870	VIX #91		100 VILLAGE LNDG	FAIRPORT	NY	4027 06 00	
162620 Count									14
162606	162621	128381	QUALITY MKT #631		502 N UNION ST	OLEAN	NY	1413 00 00	
162606	162621	765316	QUALITY MKT #630		1032 E STATE ST	OLEAN	NY	1413 00 00	
162607	162621	398209	QUALITY MKT #626		525 N FRALEY ST	KANE	PA	1413 00 00	
162607	162621	399201	QUALITY MKT #614		8 LEATHER STREET	SHEFFIELD	PA	1413 00 00	
162607	162621	765021	QUALITY MKT #619		1075 MARKET ST	NORTH WARREN	PA	1413 00 00	
162606	162621	398257	TOPS MARKET #600		14 S DAVIS ST	BRADFORD	PA	4027 02 00	
162606	162621	665244	TOPS MARKET #206		2401 W STATE ST	OLEAN	NY	4027 02 00	
162606	162621	671216	TOPS MARKET #249		11 BOLIVAR ROAD	WELLSVILLE	NY	4027 02 00	
162621 Count									8

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162602	162622	072607	WEGMANS #83		5275 SHERIDAN DR	WILLIAMSVILLE	NY	1138	00	00	
162602	162622	471935	WEGMANS #81		575 ALBERTA DR	AMHERST	NY	1138	00	00	
162602	162622	734788	WEGMANS #90		TRANSIT ROAD	EAST AMHERST	NY	1138	00	00	
162601	162622	128634	QUALITY.MKT #647		1717 SHERIDAN DR	BUFFALO	NY	1413	00	00	
162601	162622	396622	QUALITY.MKT #643		7134 ROCHESTER RD	LOCKPORT	NY	1413	00	00	
162602	162622	396707	QUALITY MKT #628		499 W KLEIN RD	WILLIAMSVILLE	NY	1413	00	00	
162602	162622	495334	QUALITY.MKT #629		5274 MAIN ST	WILLIAMSVILLE	NY	1413	00	00	
162601	162622	615944	TOPS MARKET #38		3949 LOCKPORT OLCOTT RD	LOCKPORT	NY	4027	02	00	
162602	162622	083026	TOPS MARKET #224		2309 MAPLE RD	WILLIAMSVILLE	NY	4027	02	00	
162602	162622	089482	TOPS MARKET #42		3500 MAIN ST	AMHERST	NY	4027	02	00	
162602	162622	415852	TOPS MARKET #41		3980 MAPLE RD	AMHERST	NY	4027	02	00	
162602	162622	665245	TOPS MARKET #248		11170 MAPLE ROAD	MEDINA	NY	4027	02	00	
162602	162622	709270	TOPS #21		5827 S TRANSIT RD	LOCKPORT	NY	4027	02	00	
162602	162622	730957	TOPS MARKETS #227		9660 TRANSIT RD	EAST AMHERST	NY	4027	02	00	
162603	162622	765004	TOPS MARKET #205		13059 BROADWAY ST	ALDEN	NY	4027	02	00	
162602	162622	437852	VIX DRUGS #83		705 MAPLE RD	WILLIAMSVILLE	NY	4027	06	00	
162602	162622	615521	VIX #82		3330 SHERIDAN DRIVE	AMHERST	NY	4027	06	00	
162602	162622	663650	VIX #90		4101 TRANSIT RD	WILLIAMSVILLE	NY	4027	06	00	
	162622	Count									1
162603	162623	580314	WEGMANS #84		53740 MCKINLEY PKWY.	HAMBURG	NY	1138	00	00	
162603	162623	396836	QUALITY MKT #638		42 RILEY ST	EAST AURORA	NY	1413	00	00	
162603	162623	495454	QUALITY MKT #639		5999 S PARK AVE	HAMBURG	NY	1413	00	00	
162606	162623	422043	QUALITY MKT #672		D & F PLAZA	DUNKIRK	NY	1413	00	00	
162606	162623	764890	QUALITY.MKT #670		166 E 4TH ST	DUNKIRK	NY	1413	00	00	
162606	162623	765478	QUALITY MKT #622		140 CENTRAL AVE	SILVER CREEK	NY	1413	00	00	
162603	162623	396774	TOPS MARKET #18		186 MAIN ST	EAST AURORA	NY	4027	02	00	
162603	162623	396814	TOPS MARKET #208		3025 ORCHARD PARK RD	ORCHARD PARK	NY	4027	02	00	
162603	162623	487674	TOPS MARKET #236		6150 S PARK AVE	HAMBURG	NY	4027	02	00	
162603	162623	765451	TOPS MARKET #215		4250 MCKINLEY PKY	HAMBURG	NY	4027	02	00	
162606	162623	128676	TOPS MARKET #34		3956 VINEYARD DR	DUNKIRK	NY	4027	02	00	
162606	162623	397693	TOPS MARKET #221		6914 ERIE RD	DERBY	NY	4027	02	00	
162606	162623	656975	TOPS MARKETS #203		ROUTE 219	SPRINGVILLE	NY	4027	02	00	
162606	162623	683317	TOPS MARKET #238		658 WEST MAIN STREET	ARCADE	NY	4027	02	00	

MARCH: DORAL SUPERMARKET CARTON ONSERT PROMOTION #700028						
ONSETS (#520922) WILL BE SHIPPED TO RETAIL REPS 2/24/97.						
ONSET IS CONTINUITY OFFER TO BE USED IN CONJUNCTION W/ APPROPRIATE DISCOUNT OFFER.						
**** NOTE: 1 DUMP BIN RISER CARD (#520910 - @ 1/SKU) AND 1 MERCH. KITS (#520913 - @ 1/SKU)						
WILL BE SHIPPED FOR EACH ONSERT (ITEM #520922, @ 100/SKU) ORDERED TO RETAIL REPS.						
DO NOT UPDATE ACTIVITY / ROU WILL ENTER ACTIVITY.						
(ONSETS WILL BE SHIPPED TO RETAIL MANAGER WHERE NO RETAIL REP IS ASSIGNED,						
OR IF RETAIL REP ASSIGNMENT IS VACANT)						
SR TERR	RR TERR	SIST	ACCOUNT NAME	ADDRESS	CITY	STATE CHAIN ID
162623 Count						
162605	162624	268488	P & C FOOD MKT #182	RT 5&20	CANANDAIGUA	NY 0939 00 00
162605	162624	268503	P & C FOOD MKT #126	CORNER RT 31/CDDG RD	MACEDON	NY 0939 00 00
162605	162624	268523	P & C FOOD MKT #112	RT 31	NEWARK	NY 0939 00 00
162604	162624	268473	WEGMANS #4	837 FAIRPORT RD	EAST ROCHESTER	NY 1138 00 00
162604	162624	268563	WEGMANS #21	2599 E. HENRIETTA RD	HENRIETTA	NY 1138 00 00
162605	162624	268511	WEGMANS #6	NEWARK PLAZA	NEWARK	NY 1138 00 00
162605	162624	473265	WEGMANS #11	345 EASTERN BLVD	CANANDAIGUA	NY 1138 00 00
162624 Count						
162603	162625	717627	WEGMANS #89	370 ORCHARD PARK RD	WEST SENECA	NY 1138 00 00
162601	162625	585007	QUALITY MKT #635	257-W FERRY ST	BUFFALO	NY 1413 00 00
162602	162625	396688	QUALITY MKT #637	250 ELMWOOD AVE	BUFFALO	NY 1413 00 00
162603	162625	502864	QUALITY MKT #640	1234 ABBOTT RD	LACKAWANNA	NY 1413 00 00
162603	162625	505442	QUALITY MKT #636	940 UNION RD	WEST SENECA	NY 1413 00 00
162603	162625	396805	TOPS MARKET #48	1980 RIDGE RD	WEST SENECA	NY 4027 02 00
162603	162625	396914	TOPS MARKET #213	1460 S PARK AVE	BUFFALO	NY 4027 02 00
162603	162625	396943	TOPS MARKET #217	800 HARLEM RD	WEST SENECA	NY 4027 02 00
162603	162625	765245	TOPS MARKET #222	1770 BROADWAY ST	BUFFALO	NY 4027 02 00
162603	162625	615522	VIX #86	SENECA SQUARE PLAZA	WEST SENECA	NY 4027 06 00
162625 Count						
162601	162626	628995	WEGMANS #86	3135 NIAGARA FALLS BLVD	AMHERST	NY 1138 00 00
162601	162626	022290	TOPS MARKET #218	750 YOUNG ST	TONAWANDA	NY 4027 02 00
162601	162626	396615	TOPS MARKET #207	3035 NIAGARA FALLS BLVD	AMHERST	NY 4027 02 00
162601	162626	396637	TOPS MARKET #9	1000 PORTAGE RD	NIAGARA FALLS	NY 4027 02 00
162601	162626	396645	TOPS MARKET #219	2160 GRAND ISLAND BLVD	GRAND ISLAND	NY 4027 02 00
162601	162626	396648	TOPS MARKET #30	2 GOUNDRY ST	NORTH TONAWAN	NY 4027 02 00
162601	162626	580624	TOPS MARKET #22	7200 NIAGARA FALLS BLVD	NIAGARA FALLS	NY 4027 02 00
162601	162626	580626	VIX DRUGS #87	2429 MILITARY RD	NIAGARA FALLS	NY 4027 06 00
162626 Count						

MARCH: DORAL SUPERMARKET CARTON ONSERT PROMOTION #700028										
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OR IF RETAIL REP ASSIGNMENT IS VACANT)										
SR	TERR	RR	TERR	SIS	ACCOBUN	NAME	ADDRESS	CITY	STATE	CHAIN ID
162203	162627	667138	P. & C. FOOD MKT #138				SOUTH FRANKLIN STREET	WATKINS GLEN	NY	0939 00 00
162604	162627	572804	P. & C FOOD MKT #75				AIRPORT PLAZA	DANSVILLE	NY	0939 00 00
162605	162627	269758	P & C FOOD MKT #171				321 LIBERTY ST	PENN YAN	NY	0939 00 00
162606	162627	310314	P- & C FOOD MKT #122				602 PARK STREET	HORNELL	NY	0939 00 00
162606	162627	764130	P & C FOOD MKT #115				W. MORRIS STREET	BATH	NY	0939 00 00
162604	162627	572490	WEGMANS #26				RT 20A	GENESEO	NY	1138 00 00
162606	162627	679585	WEGMANS #17				100 RT. 36	HORNELL	NY	1138 00 00
162603	162627	639324	TOPS MARKET #247				2382 ROUTE 19	WARSAW	NY	4027 02 00
162604	162627	764354	TOPS MARKET #420				ROUTE 36 AIRPORT RD	DANSVILLE	NY	4027 02 00
162606	162627	709276	TOPS #539				309 W MORRIS ST	BATH	NY	4027 02 00
162606	162627	Count								10
162606	162628	681138	WEGMAN'S #88				945 FAIRMOUNT AVE	JAMESTOWN	NY	1138 00 00
162606	162628	353133	QUALITY MKT #649				279 E FAIRMOUNT AVE	LAKEWOOD	NY	1413 00 00
162606	162628	398198	QUALITY MKT #657				64 E WASHINGTON ST	ELLCOTTVILLE	NY	1413 00 00
162606	162628	398417	QUALITY MKT #658				703 W 3RD ST	JAMESTOWN	NY	1413 00 00
162606	162628	398513	QUALITY MKT #606				RANDOLPH PLAZA	RANDOLPH	NY	1413 00 00
162606	162628	398454	QUALITY MKT #624				64 S ERIE ST	MAYVILLE	NY	1413 00 00
162606	162628	398455	QUALITY MKT #644				104 CHURCH ST	SHERMAN	NY	1413 00 00
162606	162628	398502	QUALITY MKT #602				110 S WORK ST	FALCONER	NY	1413 00 00
162606	162628	398511	QUALITY MKT #618				20 CENTER ST	FREWSBURG	NY	1413 00 00
162606	162628	398526	QUALITY MKT #632				138 E MAIN ST	WESTFIELD	NY	1413 00 00
162606	162628	764970	QUALITY MKT #661				738 FOOTE AVE	JAMESTOWN	NY	1413 00 00
162606	162628	765596	QUALITY MKT #671				249 FLUVANNA AVE	JAMESTOWN	NY	1413 00 00
162607	162628	399249	QUALITY MKT #652				28 RAILROAD ST	YOUNGSVILLE	PA	1413 00 00
		162628 Count								13

MARCH: DORAL SUPERMARKET CARTON ONSERT PROMOTION #700028									
ONSERTS (#520922) WILL BE SHIPPED TO RETAIL REPS 2/24/97.									
ONSERT IS CONTINUITY OFFER TO BE USED IN CONJUNCTION W/ APPROPRIATE DISCOUNT OFFER.									
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OR IF RETAIL REP ASSIGNMENT IS VACANT)									
SR	TERR	RR	TERR	SIS	ACCOUNT NAME	ADDRESS	CITY	STATE	CHAIN ID
162602	162629	396821			WEGMANS #80	651 DICK ROAD	CHEEKTOWAGA	NY	1138 00 00
162602	162629	437815			WEGMANS #85	2001 WALDEN AVE	CHEEKTOWAGA	NY	1138 00 00
162603	162629	674469			WEGMANS #87	TRANSIT & LOSSON ROAD	DEPEW	NY	1138 00 00
162602	162629	396818			QUALITY MKT #641	380 CENTRAL PARK PLZ	BUFFALO	NY	1413 00 00
162601	162629	128851			TOPS MARKET #229	2226 DELAWARE AVE	BUFFALO	NY	4027 02 00
162601	162629	451963			TOPS MARKET #210	345 AMHERST ST	BUFFALO	NY	4027 02 00
162601	162629	472017			TOPS MARKET #232	2101 ELMWOOD AVE	BUFFALO	NY	4027 02 00
162602	162629	397872			TOPS MARKET #31	2094 GENESEE ST	BUFFALO	NY	4027 02 00
162603	162629	454506			TOPS MARKET #220	4777 TRANSIT RD	DEPEW	NY	4027 02 00
162603	162629	729260			TOPS MARKETS #114	5175 BROADWAY	DEPEW	NY	4027 02 00
162603	162629	765144			TOPS MARKET #43	6350 TRANSIT RD	DEPEW	NY	4027 02 00
162601	162629	128819			VIX DRUGS #81	3640 DELAWARE AVE	BUFFALO	NY	4027 06 00
162601	162629	570077			VIX DRUGS #85	1740 KENMORE AVE	BUFFALO	NY	4027 06 00
162602	162629	549526			VIX DRUGS #88	3401 GENESEE ST	CHEEKTOWAGA	NY	4027 06 00
162603	162629	556464			VIX DRUGS #84	101 FRENCH RD STE 20	CHEEKTOWAGA	NY	4027 06 00
		162629 Count							
162602	162630	268613			WEGMANS #65	BROCKPORT PLAZA	BROCKPORT	NY	1138 00 00
162602	162630	578951			WEGMANS #12	2833 RIDGE RD W	ROCHESTER	NY	1138 00 00
162604	162630	231685			WEGMANS #64	LONG POND/LATTA RD	ROCHESTER	NY	1138 00 00
162604	162630	268611			WEGMANS #20	3701 MOUNT READ BLVD	ROCHESTER	NY	1138 00 00
162604	162630	763795			WEGMANS #61	3660 DEWEY AVE	ROCHESTER	NY	1138 00 00
162602	162630	521885			TOPS MARKET #407	3740 RIDGE RD W	GREECE	NY	4027 02 00
162603	162630	551297			TOPS MARKET #245	390 W MAIN ST	BATAVIA	NY	4027 02 00
162604	162630	632588			TOPS MARKET #418	3507 MOUNT READ BLVD	GREECE	NY	4027 02 00
		162630 Count							

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SR TERR RR TERR SIS ACCOUNT NAME ADDRESS CITY STATE CHAIN ID											
162602	162631	268618	WEGMANS #13		2301 LYELL AVE	ROCHESTER	NY	1138 00 00			
162602	162631	617757	WEGMANS #68		3175 CHILI AVENUE	ROCHESTER	NY	1138 00 00			
162602	162631	763630	WEGMANS #5		1885 CHILI AVE	ROCHESTER	NY	1138 00 00			
162604	162631	268617	WEGMANS #2		375 DRIVING PARK AVE	ROCHESTER	NY	1138 00 00			
162604	162631	702223	WEGMANS #15		1411 MOUNT HOPE AVE	ROCHESTER	NY	1138 00 00			
162604	162631	763735	WEGMANS #62		650 HYLAN DR	ROCHESTER	NY	1138 00 00			
162602	162631	763272	TOPS MARKET #403		2345 BUFFALO RD	ROCHESTER	NY	4027 02 00			
162604	162631	039206	TOPS MARKET #412		1900 CLINTON AVE S	ROCHESTER	NY	4027 02 00			
162604	162631	268620	TOPS MARKET #404		710 LAKE AVE	ROCHESTER	NY	4027 02 00			
162604	162631	957232	TOPS MARKET #415		1100 JEFFERSON RD	ROCHESTER	NY	4027 02 00			
162604	162631	615519	VIX/FREDDY'S #89		3333 W HENRIETTA RD	ROCHESTER	NY	4027 06 00			
162631 Count									1		
Grand Count									24		

March Workplan Logistics (DTS 3/3 - 3/28)

	DORAL March Cigarette Store Carton Onsert	DORAL March Supermarket Carton Onsert
I. Selling/Execution Detail		
Promotion Details	DORAL & Co. sign-up carton onsert (not a coupon). Field may also apply appropriate discount offer.	DORAL & Co. sign-up carton onsert (not a coupon). Field may also apply appropriate discount offer.
Display Size/Load	300 - 500	100
Offer/Materials - Item #:	521030-Onsert 521045-Display Kit	520922- Onsert
Includes:	521030-Onserts 521045-Display Kit consists of: 1 Header Card, 2 Side Cards and Paster	520922-Onserts * 520910-DBRC 520913-24" PMC
- SKU Packing:	Onserts - 100/SKU POS - 1/SKU	Onserts - 100/SKU POS - 1/SKU
Recommended Displays	458/31 TBD 373142	373142 90-Carton Floor Display
II. ROU Detail		
Promotion #	700047	700028
Allocations Available for Viewing	10/7/96	10/7/96
Value-Added Transfer Deadline	N/A	N/A
First Order Date:	10/7/96	10/7/96
First Delivery Date to Direct Accounts:	N/A	N/A
Reporting Dates:	2/24/97-5/2/97	2/24/97-5/2/97
SIS Reporting:	DOR MAR CIG STORE	DOR MAR SUP MKT
Promotional UPC	N/A	N/A
Product UPCs	N/A	N/A

* Revised 10/15/96

51845 5553

Advise
DM re: no delivery available

DATAGRAB

51845 5554

SR	TERR	ACCT	FULL NAME	ADDR1	CITY	STATE	CHAIN ID	CHAIN NAME	PRJ WHLSR	PRJ WHLSR NAME	VAP WHLSR	VAP WHLSR NAME
162209	185719	BILLS SUPERMARKET	RD #6 PO BOX 8220	MOSCOW	PA				0	24660 ASSOCIATED WHOL IN	0	
162204	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	0525 00 00	SMOKIN' JOES	62131 MILLER DISTRIB. INC.	0		0	
162204	676785	SMOKIN JOES	300 N ELMIRA ST	SAYRE	PA	0525 00 00	SMOKIN' JOES	62131 MILLER DISTRIB. INC.	0		0	
162209	674333	SMOKIN JOES	270 W ROOSEVELT HWY	WAYMART	PA	0525 00 00	SMOKIN' JOES	62131 MILLER DISTRIB. INC.	0		0	
162209	517722	LAKE REGION IGA	ROUTE 6 & 590	HAWLEY	PA			0	94931 MID VALLEY CANDY	0		
162204	310108	SHEDDENS WHOLESALE	RT. 14	FASSETT	PA			0	162800 N.DRESSLER T/A KLEIN	0		
162204	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	0525 00 00	SMOKIN' JOES	162800 N.DRESSLER T/A KLEIN	0		0	
162209	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA			0	162800 N.DRESSLER T/A KLEIN	0		
163802	104063	KULICKS SUPER MARKET	WARWICK RD	WINCHESTER	NH			0	251520 N.G.GURNSEY CO.INC.	0		
162209	689353	SMOKIN JOES TOBACCO	EAGLE GLEN S/C	E STROUDSBURG	PA	0525 00 00	SMOKIN' JOES	425810 MILLER DISTRIB. INC	0		0	
163806	643741	AD&G VARIETY INC.	798 CENTRAL ST	FRANKLIN	NH			0	464393 COSTCO #307	0		
163802	104100	VALLEY MARINA	RT 202	RINDGE	NH			0	472867 SAM'S CLUB #6352	0		
163806	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRISES	LACONIA	NH			0	572568 SAM'S CLUB #6386	91800	CAPITAL CANDY CO IN	
162204	651111	FAMILY FARM	106 MAIN ST	SUSQUEHANNA	PA			0	162800 N.DRESSLER T/A KLEIN	162800	N.DRESSLER T/A KLEI	
162204	819485	ROBS COUNTRY MKT.INC	RT. 11	GREAT BEND	PA			0	162800 N.DRESSLER T/A KLEIN	162800	N.DRESSLER T/A KLEI	
162208	291931	PLAZA BEVERAGE, INC.	3 RACHAEL DR	PITTSTON	PA			0	332400 KEYCO DIST. INC.	162800	N.DRESSLER T/A KLEI	
162208	422035	PIKES CREEK BEVERAGE	RR 3 BOX 141	HUNLOCK CREEK	PA			0	162800 N.DRESSLER T/A KLEIN	162800	N.DRESSLER T/A KLEI	
162208	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA			0	332400 KEYCO DIST. INC.	162800	N.DRESSLER T/A KLEI	
162301	724066	CIGARETTE WAREHOUSE	29 SMITHFIELD BLVD	PLATTSBURGH	NY			0	177968 PETER DAY WHLSE INC	177968	PETER DAY WHLSE IN	
162210	130056	TOBI CORP.	6 DOLSON AVE	MIDDLETOWN	NY			0	442680 MOUNTAIN CANDY & CI	181760	EMPIRE CANDY & TOB.	
162203	703516	C&C TOBACCO OUTLET	109 N MEADOW ST	ITHACA	NY			0	186350 F&T DISTRIBUTING	186350	F&T DISTRIBUTING	
162303	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY			0	194040 FINKLE DIST INC	194040	FINKLE DIST INC	
162303	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY			0	194040 FINKLE DIST INC	194040	FINKLE DIST INC	
162302	114561	NEXT DOOR	RT 7	POWNA	VT			0	204600 SAM FRANK INC	204600	SAM FRANK INC	
162302	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT			0	204600 SAM FRANK INC	204600	SAM FRANK INC	
162302	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT			0	204600 SAM FRANK INC	204600	SAM FRANK INC	
162302	576908	WELLS TRADING POST	RTE 30	WELLS	VT			0	204600 SAM FRANK INC	204600	SAM FRANK INC	
162302	623997	SHORT STOP VARIETY	MAIN STREET	BENNINGTON	VT			0	204600 SAM FRANK INC	204600	SAM FRANK INC	
162302	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT			0	204600 SAM FRANK INC	204600	SAM FRANK INC	
162302	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT			0	211050 J.GALANES & SONS IN	211050	J.GALANES & SONS IN	
163802	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH			0	251520 N.G.GURNSEY CO.INC.	251520	N.G.GURNSEY CO.INC	
163802	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH			0	251520 N.G.GURNSEY CO.INC.	251520	N.G.GURNSEY CO.INC	
163802	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH			0	251520 N.G.GURNSEY CO.INC.	251520	N.G.GURNSEY CO.INC	
163802	643587	CHAS GEM	RTE 10	WINCHESTER	NH			0	648240 TBI CORPORATION	251520	N.G.GURNSEY CO.INC	
163803	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIELD	NH			0	409680 GEO. MELHADO AND C	251520	N.G.GURNSEY CO.INC	
163804	317529	BEVERAGE KING #1	INTERCHANGE DR	WEST LEBANON	NH			0	648240 TBI CORPORATION	251520	N.G.GURNSEY CO.INC	
163804	630255	T&R SIDELINES	22 BRIDGE ST	WEST LEBANON	NH			0	251520 N.G.GURNSEY CO.INC.	251520	N.G.GURNSEY CO.INC	
162204	621026	DAHULICH DIST. INC.	DBA WOLCOTTS BEV&TOBA	ENDICOTT	NY			0	332520 KEYSTONE TOBACCO	276580	HERKIMER WHOLE. C	
163801	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT			0	281200 HIBBERT & MCGEE INC	281200	HIBBERT & MCGEE IN	
162301	633761	MINOR'S DISCOUNT BEV	292 LAKE STREET	ST ALBANS	VT			0	315288 DOWLINGS INC.	315288	DOWLINGS INC.	
162204	763827	HES #32276	357 STATE ST	BINGHAMTON	NY			0	332520 KEYSTONE TOBACCO	332520	KEYSTONE TOBACCO	
163802	103172	RT. 13 STATELINE CON	RT 13	BROOKLINE	NH			0	423295 AUBURN MERCH. DIST.	423295	AUBURN MERCH. DIST	
163805	064556	FOODS PLUS CONV.	ROUTE 125	PLAISTOW	NH			0	472826 SAM'S CLUB #6337	423295	AUBURN MERCH. DIST	
162210	594068	CATSKILL DISCOUNT BV	190 MILL ST	LIBERTY	NY			0	442680 MOUNTAIN CANDY & CI	442680	MOUNTAIN CANDY &	
163802	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH			0	462720 N H TOBACCO CORP	462720	N H TOBACCO CORP	
163802	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH			0	648240 TBI CORPORATION	462720	N H TOBACCO CORP	
163805	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH			0	462720 N H TOBACCO CORP	462720	N H TOBACCO CORP	
163805	346403	POST TIME	375 S BROADWAY	SALEM	NH			0	472826 SAM'S CLUB #6337	462720	N H TOBACCO CORP	
163805	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH			0	462720 N H TOBACCO CORP	462720	N H TOBACCO CORP	
163807	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH			0	462720 N H TOBACCO CORP	462720	N H TOBACCO CORP	

SR	TERR	ACCT	FULL NAME	ADDR1	CITY	STATE	CHAIN ID	CHAIN NAME	PRI WHLSR	PRI WHLSR NAME	VAP WHLSR	VAP WHLSR NAME	
162202	171473		SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY			0	468800	NO COUNTRY CANDY&	468800	NO COUNTRY CANDY
163805	103056		TEXACO PAYSAYER	531 S BROADWAY	SALEM	NH			0	472826	SAM'S CLUB #6337	472920	ALBERT H NOTINI SON
163805	103069		R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH			0	472920	ALBERT H NOTINI SON	472920	ALBERT H NOTINI SON
163805	104514		SHYERS LOBSTER POUND	RT 28	SALEM	NH			0	464393	COSTCO #307	472920	ALBERT H NOTINI SON
163805	689422		WORLD FAMOUS STATELN	24 BRIDGE ST	PELHAM	NH			0	464393	COSTCO #307	472920	ALBERT H NOTINI SON
163808	486298		MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH			0	472920	ALBERT H NOTINI SON	472920	ALBERT H NOTINI SON
162302	114564		BILLMONT'S COUNTRY ST	RT 8	STAMFORD	VT			0	503160	PINE STATE TOB.&CDY.	503160	PINE STATE TOB.&CD
163802	230124		BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH			0	251520	N.G.GURNSEY CO.INC.	503160	PINE STATE TOB.&CD
163806	412188		CASE N KEG	MILL STREET	MEREDITH	NH			0	503160	PINE STATE TOB.&CDY.	503160	PINE STATE TOB.&CD
162203	294072		ETC ETC	ROUTE 23	ONEONTA	NY			0	533288	JONES MCINTOSH INC	533288	JONES MCINTOSH INC
163806	579433		LACONIA SPA	65 CHURCH ST	LACONIA	NH			0	572568	SAM'S CLUB #6386	572568	SAM'S CLUB #6386
163803	278707		ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH			0	91800	CAPITAL CANDY CO IN	648240	TBI CORPORATION
163803	605251		5 STAR BEVERAGE	25 RIVER ST	NORTH WALPOLE	NH			0	648240	TBI CORPORATION	648240	TBI CORPORATION
163805	103059		BUTCHER BOY MKT	RT 28	SALEM	NH			0	472826	SAM'S CLUB #6337	648240	TBI CORPORATION
163805	702662		SIGNAL VARIETY	63 PLAISTOW RD	PLAISTOW	NH			0	648240	TBI CORPORATION	648240	TBI CORPORATION
163806	755792		CORNER MARKET	201/2 WALKER STREET	CONCORD	NH			0	503160	PINE STATE TOB.&CDY.	648240	TBI CORPORATION
163807	490714		ANDY'S STATELINE	83 RIVER RD	HUDSON	NH			0	472867	SAM'S CLUB #6352	648240	TBI CORPORATION

Add to Dotal B2G IF screens

JMcLean to advise re: delivery method
for Smokin' Joes.